

W.3.D.5

AGENDA COVER MEMO

Memorandum Date: October 3, 2007

Order Date: October 31, 2007

TO: Lane County Board of Commissioners

DEPT: Public Works

PRESENTED BY: Phillip Guyette, Public Works Fleet Manager

AGENDA ITEM TITLE: In the Matter of Awarding a Contract to Titan Sales Group, in the amount of \$141,811.00, with One (1) trade-in, for the Purchase of One (1), New Regenerative Air Street Sweeper, Contract FY07/08 FS-03.

I. MOTION

MOVE TO AWARD A CONTRACT TO TITAN SALES GROUP, IN THE AMOUNT OF \$141,811.00, FOR THE PURCHASE OF ONE (1) NEW, REGENERATIVE AIR STREET SWEEPER, AS SPECIFIED IN CONTRACT FY07/08 FS-03.

II. ISSUE OR PROBLEM

Shall Lane County approve awarding a contract to Titan Sales Group for the purchase of One (1), New, Regenerative Air Street Sweeper, required by Public Works Engineering Division, as per established replacement criteria?

III. BACKGROUND/IMPLICATIONS OF ACTION

A. Board Action and Other History

Lane County Department of Public Works Engineering Division operates one (1) Regenerative Air Street Sweeper. Regenerative Air Sweepers are used to clean debris from roadways, pickup leaves, and to remove excess rock from chip seal operations throughout the County. These machines have a typical lifecycle of 7-years or 8,000 hours.

B. Policy Issues

None

C. Board Goals

Purchase of this equipment is necessary to provide direct and indirect services to the citizens of Lane County, to maintain satisfactory operations of the County's road system, and to meet the health, safety, and economic good of the citizens and industries of our community as defined in Section B3.a.2 of the Strategic Plan.

D. Financial and/or Resource Considerations

This equipment was approved for purchase in the Fleet Services FY07/08 budget, sufficient funds are available for this purchase, and the purchase price is within the budgeted amount.

E. Analysis

The existing Regenerative Air Street Sweeper has been in service nearly 10-years, two-years longer than its scheduled lifecycle, and has reached the end of its economic life. Maintenance costs and unscheduled downtime are trending upward on this equipment unit.

The County received 3 (three) responses from its invitation to bid. The low bid of \$141,811.00, with trade-in, submitted by Titan Sales Group, contained one (1) deviation from the published specifications. The deviation was deemed minor and acceptable by the Road Maintenance and Fleet Services Divisions.

F. Alternatives/Options

1. Purchase the above described equipment unit from Titan Sales Group at this time.
2. Do not purchase at this time. The existing Regenerative Air Street Sweeper has been in service nearly 10-years and has reached the end of its economic life. Breakdowns are occurring with increasing frequency, affecting critical road maintenance operations.

IV. Timing/Implementation

Upon approval of the Board, a contract will be executed between Titan Sales Group the County Administrator.

V. Recommendation

It is recommended that the Board approve entering into a contract with Titan Sales Group for the purchase of One (1) New, Regenerative Air Street Sweeper as specified in FY07/08 F03.

VI. Follow-up

None.

VII. Attachments

Board Order

Bid Recap

IN THE BOARD OF COMMISSIONERS OF LANE COUNTY
STATE OF OREGON

ORDER

(IN THE MATTER OF AWARDING A
CONTRACT TO TITAN SALES GROUP,
(IN THE AMOUNT OF \$141,811.00, WITH
(ONE (1) TRADE-IN, FOR THE PURCHASE
(OF ONE (1), NEW REGENERATIVE
(AIR STREET SWEEPER, CONTRACT
(FY07/08 FS-03.

WHEREAS, at the duly publicized place and time on October 2, 2007, an authorized representative of the Department of Public Works, opened bids on the following:

One (1), Regenerative Air Street Sweeper, Contract FY07/08 FS-03

WHEREAS, the County received 3 (three) responses from its invitation to bid. The low bid of \$141,811.00 with trade-in, submitted by Titan Sales Group, contained one minor acceptable deviation from the published specifications, and the Director of the Department of Public Works recommends that the bid be accepted; therefore it is hereby

ORDERED that the bid received from Titan Sales Group be accepted as recommended; and it is further

ORDERED that a contract be awarded to Titan Sales Group in the amount of \$141,811.00 in accordance with the bid specifications; and it is further

ORDERED, that a contract be executed in accordance with this Order and the bid specifications and the County Administrator be authorized to sign the contract.

DATED this 31st day of October, 2007.

Faye Stewart, Chair
Lane County Board of Commissioners

APPROVED AS TO FORM

Date 10-19-07 lane county


OFFICE OF LEGAL COUNSEL

CONTRACT FY07/08 FS-03

Bid Opening: Tuesday, October 2, 10:15 a.m.

BID RECAP

ONE (1), NEW, UNUSED, CURRENT-MODEL, REGENERATIVE AIR STREET SWEEPER WITH (1) TRADE-IN

BID BOND or
CASHIERS CHECK

<u>VENDOR</u>	<u>MAKE/MODEL</u>	<u>AMOUNT</u>	<u>TRADE-IN</u>	<u>BID BOND or CASHIERS CHECK</u>
---------------	-------------------	---------------	-----------------	---------------------------------------

Cashiers Check

\$15,000

\$156,811

Schwarze A700

Titan Sales Group

Bid Bond

\$14,100

\$168,913

Elgin Crosswind

Owen Equipment

Bid Bond

\$23,500

\$171,041

Tymco 600 BAH

Clyde/West

Bid award recommendation based on:

Purchase of: Schwarze A700 from Titan Sales Group

Bid Amount: \$156,811

Trade-in(s): 15,000

Net Bid \$141,811